



ADVANTAGE GUIDE

SEE THE TIMBERTECH DIFFERENCE



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TERRAIN COLLECTION™ - SANDY BIRCH

WHY CHOOSE

TimberTech?

You deserve an outdoor living space that you can enjoy for decades to come, will increase your home's value, and is kind to our planet. That's why we manufacture sustainable, long-lasting, low-maintenance outdoor living products so you can get the most out of your backyard.

WE ARE TIMBERTECH - GO AGAINST THE GRAIN® WITH US.



Driven By Superior Tech

Every product in our portfolio is meticulously designed by our expert R&D team of material scientists and engineers to give your decks durability, long-lasting beauty, and premium performance.



Sustainable to the Core

Our core value of doing the right thing by you and the planet manifests itself in sustainably manufacturing eco-friendly building products.



Endless Design Options

Our naturally good looking decking is modeled after the nuances found in Mother Nature's color palette and showcases the textures and finishes found in premium hardwoods.



Backed By Leading Warranties

We're so confident in our products being a smart investment that we back all of them with industry-leading warranties.



#1 QUALITY RATING FOR TIMBERTECH AZEK DECKING



#1 QUALITY RATING FOR RAIL



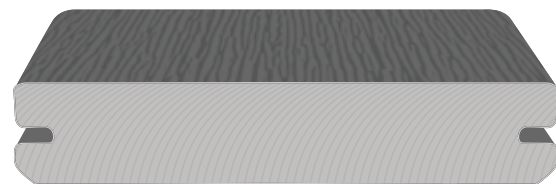
* According to the 2019 BUILDER Brand Use Study, TimberTech AZEK ranked #1 in quality in the composite decking category. According to the 2019 REMODELING Brand Use Report, AZEK railing ranked #1 in quality in the deck railings category. Rankings based on results from 2019 surveys by Remodeler and Builder magazines. REMODELER Magazine and BUILDER Magazine are owned by 2019 Hanely Wood Media, Inc.

The Material Difference

Choosing the right composite decking is more than finding the color and wood grain pattern you prefer; it's also the material makeup of the boards that matters. From capped polymers to capped composites to competitors' decking, we break down the benefits to each material so you can make the best decision for your lifestyle.



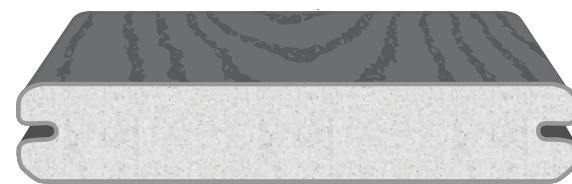
CAPPED POLYMER DECKING UNRIVALED DESIGN AND PERFORMANCE



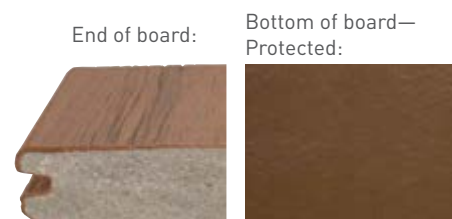
- The most advanced synthetic material technology without the use of wood particles
- Unbeatable moisture resistance
- 50-Year Limited Fade & Stain Warranty
- Advanced design options including Multi-Width
- Stays cooler to the touch**



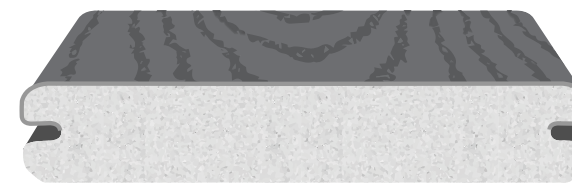
4-SIDED CAPPED COMPOSITE DECKING PREMIUM STYLE AND PERFORMANCE



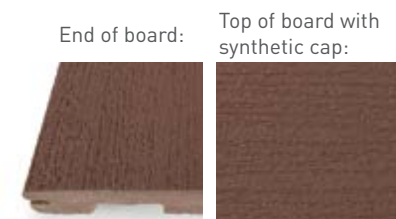
- Premium composite decking with the added protection of a fully synthetic cap on all four sides
- Premium resistance to moisture with Mold Guard® Technology
- 30-Year Limited Fade & Stain Warranty
- Premium aesthetics that mimic natural wood



3-SIDED CAPPED COMPOSITE DECKING ATTAINABLE AND ATTRACTIVE



- Traditional composite decking with a synthetic 3-sided cap
- Surface protection from moisture
- 25-Year Limited Fade & Stain Warranty
- Attractive, low-maintenance upgrade from wood

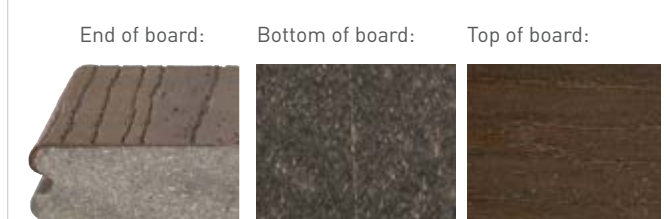


Leading Competitors

3-SIDED CAPPED COMPOSITE DECKING AVERAGE PERFORMANCE



- Traditional composite decking with a synthetic 3-sided cap
- Surface protection from moisture
- 25-Year Limited Fade & Stain Warranty
- An upgrade from wood



CAPPED POLYMER ADVANTAGES

TimberTech® AZEK® Decking

➤ UNRIVALED MOLD RESISTANCE | No Wood

No wood fillers in core or cap for **best resistance to mold** and other moisture damage.

➤ STAYS COOLER TO THE TOUCH | Naturally Cool**

Up to **30 degrees cooler** than most competitive composite products.

➤ SAVE TIME & MONEY ON INSTALLATION | Less Work, Less Weight & Looks Great

Up to **30% lighter** than leading competitive composite products.

No pre-drilling required. Permits counter sinking with no surface distortion or cracking.

➤ RESISTANT TO SCRATCHES & DENTS | Livable, Durable Decks

Scratch- and dent-resistant for a **more durable surface** than many competitive composite products and wood decking.

➤ NO PERMANENT STAIN DAMAGE | Spills Happen

Clean away sauces, oils, and other household products without a worry. Our decking is backed by the industry's best 50-Year Fade & Stain Warranty, which is twice the length of most competitors' warranties.

➤ 50-YEAR FADE & STAIN WARRANTY | Steadfast Color*

Shades designed to retain color, proven in third-party weather testing.

➤ SOPHISTICATED COLOR & TEXTURE | Envable Beauty

#1 in Premium Decking with our superior technology and design versatility.

➤ BETTER IN WET & DRY CONDITIONS | More Traction

Up to **40% better slip resistance** than most competitive composite products.

➤ SUSTAINABLE | Majority Recycled Content

Our products are environmentally friendly. We never cut down any trees to make AZEK decking. Made from up to 54% recycled material.

➤ CONFIDENTLY COVERED | Lifetime Limited Warranty

Industry-leading warranties. Our products are protected by premium warranties and for good reason:

*Depending on environmental conditions, TimberTech AZEK deck colors may appear to change over time as part of the natural weathering process consistent with the warranty guarantees where applicable.

**Although AZEK Deck products are cooler to the touch than many other deck board products, all decking products will get hot in the sun. Additionally, the darker the decking color, the hotter it will feel. For hotter climates, consider choosing a lighter color.



| | | LEADING COMPOSITE COMPETITORS | WOOD |
|--|---|--|--|
| DESCRIPTION | 100% synthetic capped polymer material with advanced surface protection | Capped composite material | A variety of wood species |
| PRODUCT WARRANTY | Limited Lifetime - best available | 25-year product warranty | No product warranty offered |
| FADE & STAIN WARRANTY | 50-Year Fade & Stain Warranty | 25-Year Fade & Stain Warranty | No fade & stain warranty offered |
| COMPOSITION: CORE | No wood fillers | Mix of wood fillers | Wood |
| COMPOSITION: CAP | 100% synthetic; No wood fillers | Mix of mineral fillers and composite materials | N/A - No cap |
| ADVANCED SURFACE PROTECTION | Alloy Armour Technology® | N/A | Requires staining, sanding, and upkeep for long-term durability and aesthetics |
| PREMIUM MULTI-WIDTH PRODUCTS | Multi-Width Decking | Standard widths only | Varied sizes and widths available |
| NATURAL WOOD-LIKE COLOR | Complex multi-color blending | Standard streaking technology | Must be painted or stained to achieve desired aesthetic |
| SLIP RESISTANCE | Up to 40% better slip-resistance than leading competitive composites | Standard slip-resistance | Reduced slip-resistance, per internal test results |
| SPLINTER-FREE | ✓ | ✓ | Easy to get splinters |
| STAYS COOLER IN THE HEAT (NO SPECIAL COATING REQUIRED) | Up to 30 degrees cooler than leading competitive composite products** | Gets hotter in the sun compared to AZEK, even in similar colors | Must be sealed for best performance. Finish color will affect heat build. |
| WEIGHT | Lightest. Up to 30% lighter than competitive composite products | Standard weight of capped composite | Varies based on species |
| MEETS REQUIREMENT FOR CLASS A FLAME SPREAD | ✓ (Vintage Collection®) | Most products do not meet requirement | Doesn't meet requirement without treatment |
| EASE OF INSTALLATION | Sturdy metal fastening options for superior install integrity | Limited fastening options available, often requiring larger spacing between boards | Traditional fastening leaving visible nail heads for less desirable aesthetic and protection |

100% SYNTHETIC. 100% PROTECTED.

Unbeatable Moisture Resistance



TimberTech® AZEK® decking offers capped polymer boards with zero organic material in their core or cap. Our product's synthetic nature makes it resistant to damage from moisture, mold, and mildew. Plus, since there are no organic wood fillers for moisture to latch onto, these capped polymer boards are durable enough for any lifestyle and location, including moisture-rich environments, or coastal climates.



30-Day Moisture-Contact Test

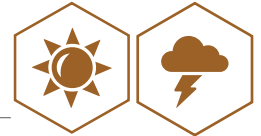


BEFORE

AFTER

ENGINEERED TO WITHSTAND THE HARSHTEST CONDITIONS

Unrivaled Fading Resistance



Season after season, the technology in our 4-sided capped composite decking delivers long-lasting beauty and premium performance. The color retention, performance hardness, and overall weathering of leading hardwoods and our composite decking were tested.* The results were clear: Our superior capping technology provides long-lasting beauty and performance.

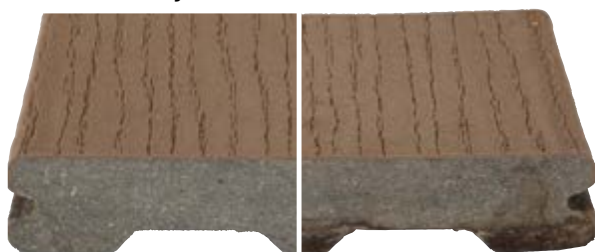


UNEXPOSED

EXPOSED



COMPETITOR DECKING
30-Day Moisture-Contact Test



BEFORE

AFTER

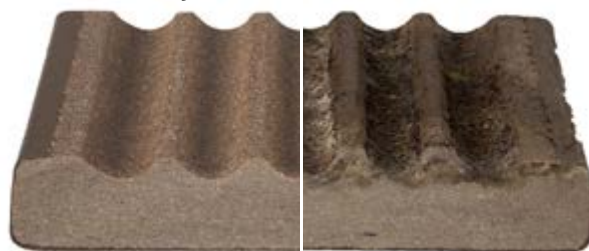
COMPETITOR DECKING
30-Day Moisture-Contact Test



BEFORE

AFTER

COMPETITOR DECKING
30-Day Moisture-Contact Test



BEFORE

AFTER

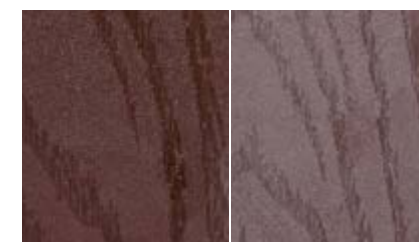
CEDAR WOOD
30-Day Moisture-Contact Test



BEFORE

AFTER

COMPETITOR DECKING



UNEXPOSED

EXPOSED

COMPETITOR DECKING



UNEXPOSED

EXPOSED

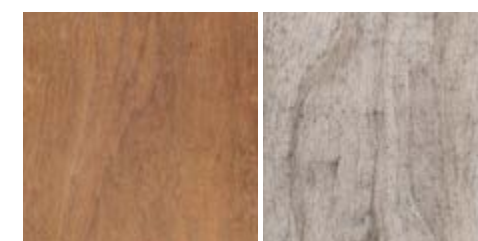
COMPETITOR DECKING



UNEXPOSED

EXPOSED

IPE WOOD



UNEXPOSED

EXPOSED

CEDAR WOOD



UNEXPOSED

EXPOSED

bottom of board

BRAZILIAN IPE WOOD VS. OUR PREMIUM VINTAGE COLLECTION®

Upfront Cost

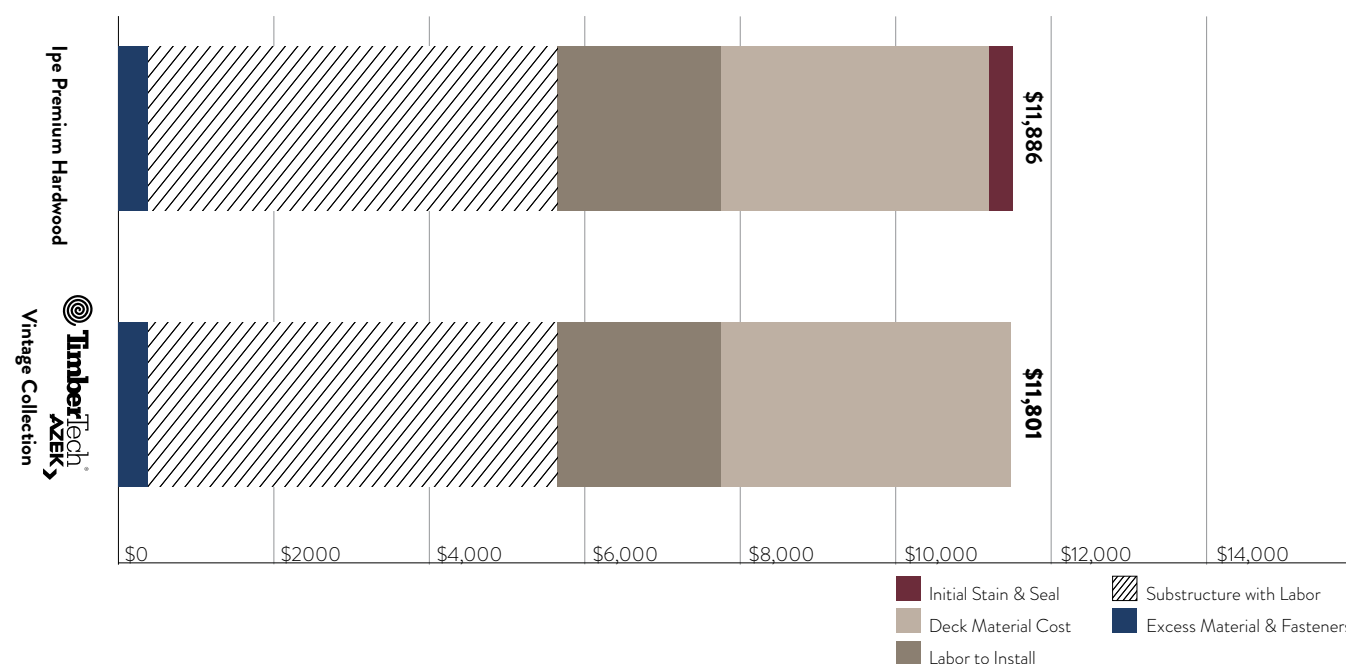
The cost to build a deck varies based on many factors; there's labor, time of year, scale of the deck, and most importantly, material type. Even the best hardwoods, like Brazilian Ipe, don't compare with the unbeatable TimberTech® AZEK® Vintage decking.

| BENEFIT | IPE PREMIUM HARDWOOD | TimberTech® AZEK® VINTAGE COLLECTION |
|--|----------------------|--------------------------------------|
| Lifetime Limited Product Warranty | - | ✓ |
| 50-Year Fade & Stain Warranty | - | ✓ |
| Hassle Free – no need to hire labor for maintenance every other year | - | ✓ |
| Sustainable Choice – made from up to 54% recycled material | - | ✓ |
| Worry Free - no splinters | - | ✓ |

THE UPFRONT COST TO BUILD A DECK

Ipe Premium Hardwood vs. AZEK Vintage Boards

The upfront cost is up to 1% less when you choose AZEK Vintage decking over Ipe premium hardwood.



Estimated decking costs based on the national average for a 16' x 20' deck. Meant for visual representation only. Actual costs may vary.

BRAZILIAN IPE VS. OUR PREMIUM VINTAGE COLLECTION®

Long-Term Cost

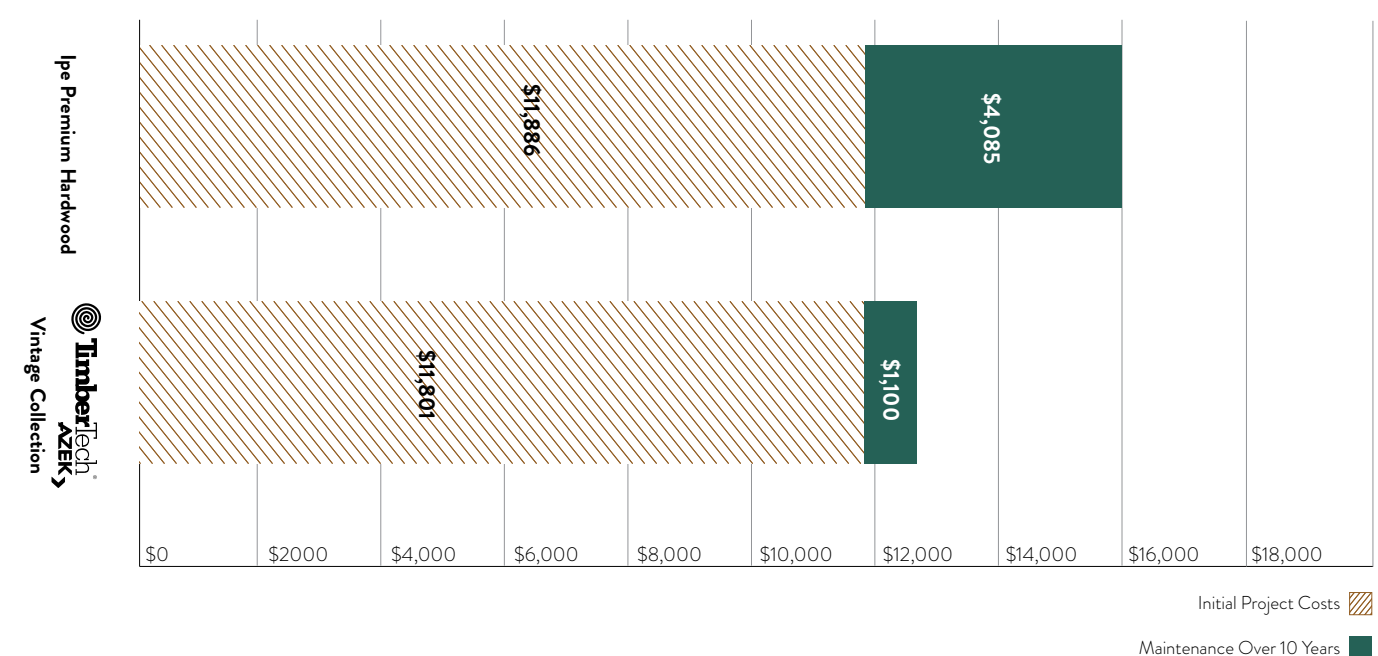
It's critical to consider the lifetime costs when building your dream deck. Don't forget to factor the staggering long-term costs of maintaining traditional lumber decking before deciding on material type for your outdoor oasis.

To make it easier, we've crunched the numbers of the general, long-term costs associated with a premium deck. The cost of labor and supplies for sanding, staining, and sealing a wood deck quickly add up.

THE COST OF OWNING AND MAINTAINING A DECK OVER 10 YEARS

Ipe Premium Hardwood Vs. AZEK Vintage Boards

The total cost over 10 years is up to 19% less when choosing TimberTech AZEK decking over Ipe.



Estimated decking costs and maintenance material costs for a 16' x 20' deck over a 10-year period. Meant for visual representation only. Actual costs may vary.

4-SIDED CAPPED COMPOSITE ADVANTAGES

TimberTech® PRO® Decking

➤ SUPERIOR MOISTURE RESISTANCE | Four-Sided Protection

Extremely resistant to moisture intrusion as there are **no wood particles in the 4-sided cap.**

➤ BETTER PROTECTED THAN THE COMPETITION | Mold Guard® Technology

The **best mold protection** you can get thanks to 4-sided coverage.

➤ COVERAGE THE COMPETITION DOESN'T HAVE | Backside Coverage

Unlike leading competitive composites, the bottoms of our boards are **completely covered** to protect the board and repel moisture.

➤ COMPLETELY COVERED WHERE IT COUNTS | Gets in the Grooves

We don't cut corners, we cover them. The **grooves and backsides of our boards are covered**, which keeps the core covered and moisture out.

➤ STRONG RESISTANCE TO STAIN DAMAGE | Spills Happen

Strong resistance to stain damage with a protected, cleanable surface. We offer a **30-Year Limited Fade & Stain Warranty**. Most competitors offer a 25-year warranty.

➤ STRENGTH AGAINST FADE | Steadfast Color*

Shades designed to retain color, proven in third-party weathering tests.

➤ STRENGTH VERSUS COMPETITION | Superior Fastening

Improved integrity of the installation through **strength and variety** of fastening options.

➤ SUSTAINABLE | Up to 80% Recycled Material

We consistently strive for **eco-responsibility** in our PRO decking products.



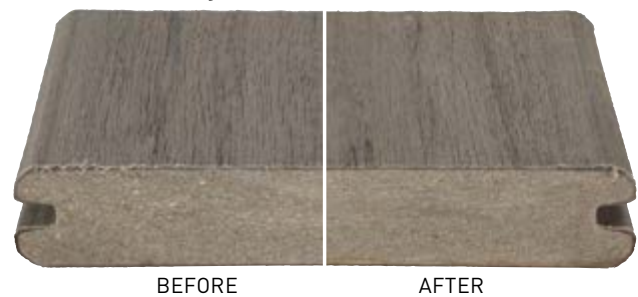
*Depending on environmental conditions, TimberTech® PRO® deck colors may appear to change over time as part of the natural weathering process consistent with the warranty guarantees where applicable.

| | | LEADING COMPOSITE COMPETITORS | WOOD |
|---|---|--|---|
| DESCRIPTION | 4-sided capped composite material with Mold Guard® Technology | 3-sided capped composite material | A variety of wood species |
| PRODUCT WARRANTY | 30-Year Limited Warranty | 25-year product warranty | No product warranty offered |
| FADE & STAIN WARRANTY | 30-Year Fade & Stain Warranty | 25-Year Fade & Stain Warranty | No fade and stain warranty offered |
| COMPOSITION: CORE | Mix of wood fillers and composite materials | Mix of wood fillers and composite materials | Wood |
| COMPOSITION: CAP | 100% synthetic; No wood in 4-sided cap | Synthetic 3-sided cap that may contain wood particles | No protective layer. Needs constant sanding, sealing, and maintenance |
| ENGINEERED FOR MOISTURE RESISTANCE | Full 4-sided protection on backside and in grooves | Many capped composites do not cover the bottom and grooves | No protective layer. Needs sanding, sealing, and maintenance |
| MAJORITY IS RECYCLED MATERIALS | ✓ | ✓ | N/A |
| NATURAL PREMIUM WOOD AESTHETIC | Complex, multi-color and solid options; premium wood grain patterns | Standard streaking technology and wood grain pattern | Must be painted or stained to achieve desired aesthetic |
| SPLINTER-FREE | ✓ | ✓ | Easy to get splinters |
| EASE OF INSTALLATION | Sturdy metal fastening options for superior install integrity | Limited fastening options available, often requiring larger spacing between boards | Traditional fastening leaving visible nailheads for less desirable aesthetic and protection |

OUR 4-SIDED CAP COVERS CORNERS, GROOVES, & BACKSIDES

Advanced Moisture Resistance

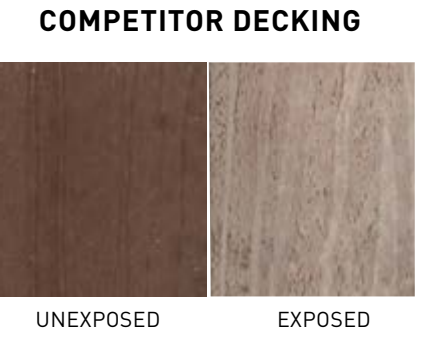
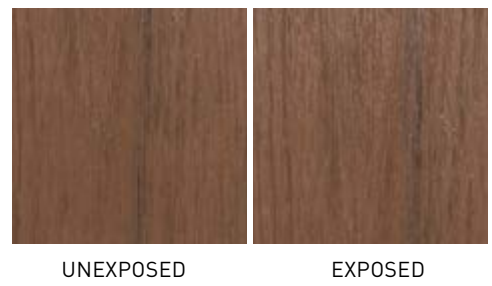
TimberTech® PRO® 4-sided capped composite decking covers into the grooves and the bottom of boards. That means our PRO decking repels damage from moisture, mold, and anything life throws at it in moisture-rich environments, coastal climates, and in areas with prolonged sun exposure.



ENGINEERED TO WITHSTAND THE HARSHTEST CONDITIONS

Outstanding Fading Resistance

Season after season, the technology in our 4-sided capped composite decking delivers long-lasting beauty and premium performance. The color retention, performance hardiness, and overall weathering of leading hardwoods and our composite decking was tested.* The results were clear: Our superior capping technology provides long-lasting beauty and performance.



*Tests labeled "Competitor Decking" were conducted by an independent, third party. Hardwood testing was conducted internally.

3-SIDED CAPPED COMPOSITE DECKING ADVANTAGES

TimberTech® EDGE™ Decking

- **NO WOOD PARTICLES IN CAP** | Covered Where it Counts
Resistant to moisture intrusion.
- **STRONG RESISTANCE TO STAIN DAMAGE** | Spills Happen
Better resistance to stain damage than many competitors and all hardwoods with a protected, easy-to-clean surface.
- **STRENGTH AGAINST FADE** | Steadfast Color*
Shades designed to retain color and supported by a 25-Year Limited Fade & Stain Warranty.
- **SUSTAINABLE** | Up to 80% Recycled Material
We consistently strive for eco-responsibility in our decking products.
- **LOW MAINTENANCE** | No Sanding, Staining, or Painting
Quit spending your hard-earned money and time on maintaining your beautiful deck.



WINNING AGAINST WOOD

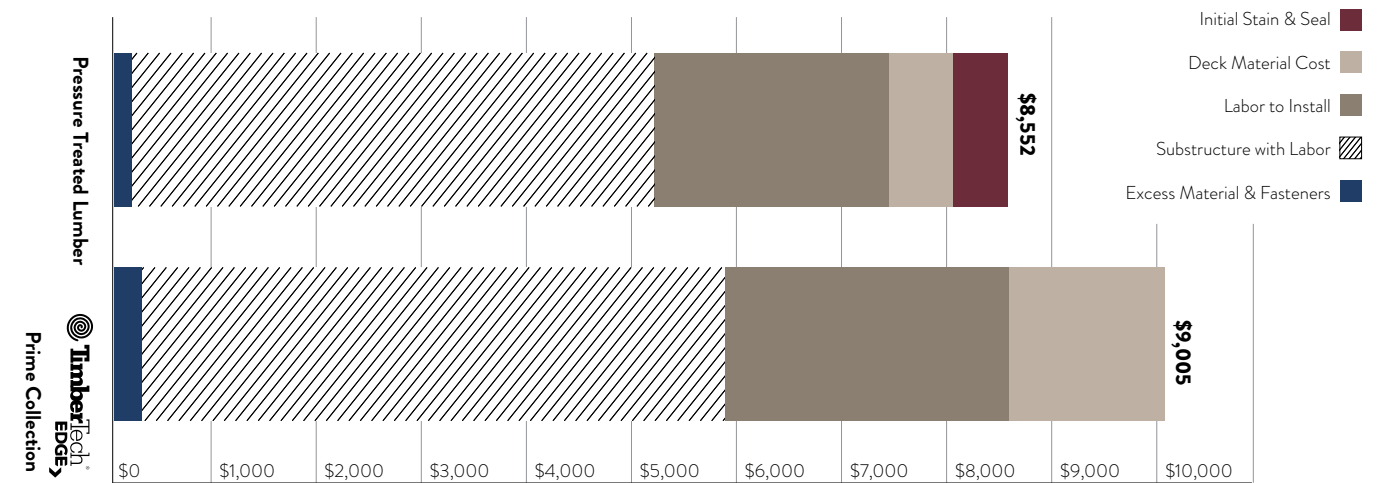
| BENEFIT | PRESSURE TREATED LUMBER | TimberTech® EDGE™ PRIME COLLECTION |
|---|-------------------------|------------------------------------|
| 25-Year Limited Product Warranty | - | ✓ |
| 25-Year Fade & Stain Warranty | - | ✓ |
| Hassle Free – no need to hire labor for maintenance every 3 years | - | ✓ |
| Sustainable Choice – made from up to 80% recycled material | - | ✓ |
| Worry free- no splinters | - | ✓ |

ATTAINABLE AND ATTRACTIVE

Wood vs. EDGE™ Decking

UPFRONT COST TO BUILD A DECK

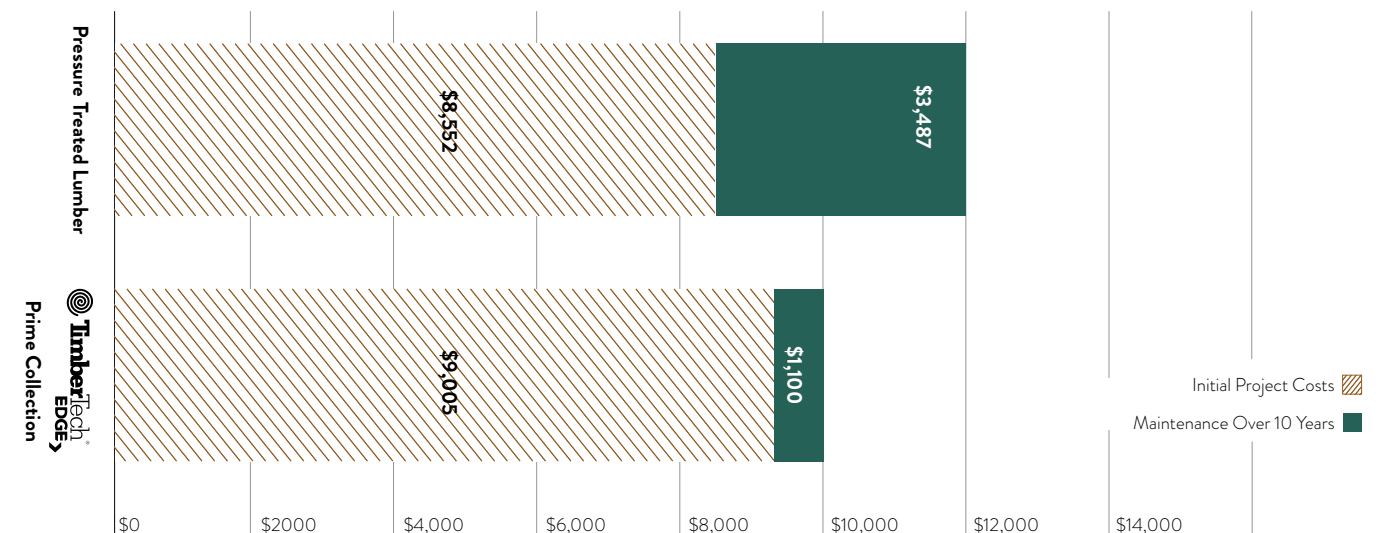
Material cost, estimated labor, and substructure costs are **only 5% more** to build a capped composite deck. For 5% more, you get decades-long warranties and long-lasting, low-maintenance beauty for just as long.



Estimated decking costs based on the national average for a 16' x 20' deck. Meant for visual representation only. Actual costs may vary.

LONG-TERM COSTS OF OWNING AND MAINTAINING A DECK OVER 10 YEARS

The total cost over 10 years is up to 16% less when choosing TimberTech decking, due to much less maintenance required over time.



Estimated decking costs and maintenance material costs for a 16' x 20' deck over a 10 period. Meant for visual representation only. Actual costs may vary.

GO AGAINST THE GRAIN® WITH DECKING THAT LASTS

Portfolio & Summary

At TimberTech, our core value of always doing the right thing translates into radical transparency. It's better for you – and better for us – that you have a full picture of what you're purchasing. This transparency is a big reason why we made this brochure – we want you to have all the facts, before you make your decision.

While some folks choose to save money upfront, we know that a majority of homeowners want to do the right thing for their home, the environment, and for their wallet – and that means looking at the long-term costs, durability, performance, and beauty.

Don't just take our word for it; compare all of our decking lines against our leading competitors, premium hardwoods, and pressure-treated lumber.



WHEN YOU COMPARE, THERE'S NO COMPARISON

| BENEFIT | TimberTech AZEK | TimberTech PRO | TimberTech EDGE | LEADING COMPETITORS | IPE PREMIUM HARDWOOD | PRESSURE TREATED WOOD |
|--------------------------------------|---|------------------------------|--------------------------|--|-------------------------------------|-------------------------------------|
| MATERIAL | CAPPED POLYMER | 4-SIDED CAPPED COMPOSITE | 3-SIDED CAPPED COMPOSITE | 3-SIDED CAPPED COMPOSITE | WOOD | PRESSURE TREATED WOOD |
| PRICE RANGE | \$\$-\$\$\$ | \$-\$\$ | \$ | \$-\$\$ | \$\$\$ | \$ |
| PRODUCT WARRANTY (years) | LIFETIME | 30 | 25 | 25 | 0 | 0 |
| FADE & STAIN WARRANTY (years) | 50 | 30 | 25 | 25 | 0 (Prone to fading and staining) | 0 (Prone to fading and staining) |
| HASSLE FREE - LOW MAINTENANCE | ✓ | ✓ | ✓ | ✓ | — | — |
| SUSTAINABLE CHOICE | ✓ | ✓ | ✓ | ✓ | — | — |
| WORRY FREE - NO SPLINTERS | ✓ | ✓ | ✓ | ✓ | — | — |
| HIDDEN FASTENER OPTION | ✓ | ✓ | ✓ | ✓ | — | — |
| CLASS A FLAME SPREAD & WUI COMPLIANT | ✓ | ✓ RESERVE COLLECTION ONLY | — | ? | — | — |
| MULTI-WIDTH AVAILABLE | ✓ | — | — | — | — | — |
| HEAT BENDING OPTIONS | ✓ | ✓ | — | ✓ | — | — |
| CUTTING-EDGE TECHNOLOGY | ✓ | ✓ | — | — | — | — |
| HEAT RESISTANCE | Stays up to 30% cooler than leading competitive composites. | — | — | Gets hotter than AZEK decking, even in similar colors. | — | — |
| SLIP RESISTANCE | Up to 40% better slip resistance than leading competitive composites. | — | — | — | — | — |
| MOISTURE RESISTANCE | BEST | BETTER | GOOD | OK | BAD | BAD |
| WEATHERING | BEST | BETTER | BETTER | OK | BAD | BAD |



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TTADVANTAGE 10/20